

Venn Strategies is a fast-paced, nationally recognized full-service government and public affairs firm based in Washington, DC. Our track record of success is a function of our broad array of working relationships, our strategic expertise and our impeccable bipartisan reputation across the policy and political spectrum.

We offer our clients a wide range of deliverables focused on advocacy, issue management, coalition management, grassroots engagement, alliance development and strategic advisory services. Specializing in matters of health care, tax, economic policy, financial services, trade and critical infrastructure, our firm strikes a critical balance providing the depth and breadth of a major political powerhouse, combined with the personal attention and engagement that only a principal-driven boutique can offer.

Venn is seeking a **very senior** Vice President with extensive work as a lobbyist or government affairs professional. Significant experience in legislative and regulatory work is a must. We are looking for someone who is versed in Medicare and Medicaid and who has worked for a medical association as a lobbyist. For success, the applicant should demonstrate legislative or regulatory successes and have strong, current, relationships with senior-level political staff and third-party organizations.

**Experience:**

- Independently manage client advocacy and project efforts
- Has and maintains deep content competency in one or more subject areas related to public health policy
- Mapping and executing a linear plan for achieving client/project goals
- Leading client and advocacy meetings confidently with desired outcomes

**Responsibilities:**

- Effectively engage with senior-level political and policy relationships and in third-party organizations to support client and firm goals
- Demonstrate the ability to independently generate clear deliverables for the firm and clients
- Anticipate project needs and engage internal and external assets to meet them
- Identify challenges to reach targeted objectives, and engage appropriate resources to seek alternative approaches in a timely and thoughtful way
- Be a strong and consistent mentor to junior staff members
- Provide clear value to business development pitches
- Identify opportunities to expand client work
- Show clear initiative in bringing policy ideas to the management team and clients on how to achieve client business goals
- Identify and work to address staffing gaps
- Demonstrate superlative analytical and communications skills, both written and oral
- Provide regular, constructive input to improve the operations of the firm and to bolster the value of the firm's client work

**How to Apply:**

Send cover letter and resume to [job@vennstrategies.com](mailto:job@vennstrategies.com). Please put "Vice President, Healthcare" in the subject line.

**EEO Statement**

Venn's employment practices are in accordance with the laws that prohibit discrimination against qualified individuals based on race, religion, color, gender, age, national origin, physical or mental disability, genetic information, veteran's status, marital status, gender identity and expression, sexual orientation or any other status protected by applicable law. Venn is an equal opportunity employer. If you require an alternative method of application or screening, please contact Human Resources.